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1 SEP 1977

MEMORANDUM FOR: Acting Deputy to the DCI

for the Intelligence Community

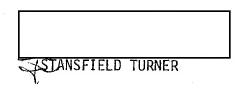
FROM:

Director of Central Intelligence

SUBJECT:

NFIP Procurement Policy

- 1. On the question of NFIP procurement policy, can we go so far as to say that in competitive procurements a new contractor. or a contractor with a very small percentage of the total buy, should be given some competitive edge, e.g., an offset of 5% on a price advantage?
- 2. Without something like this, there are absolutely no teeth in this existing directive and I predict that it will have no impact.



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